

To Whom It May Concern,

First a bit about me, my name is Mr. Lawrence M. Root and I am the CEO of SimVentions, Inc., serve as Chairman of my church's Deaconate, sit on the Board of Fredericksburg Christian Schools (FCS), sit on the Advisory Board for Liberty University's School of Engineering, sit on the Board of Five & Two Investments LLC, and have lead many mission teams to the South American country of Peru and to the country of Israel over the past 12 years. I take 'letter of reference' requests seriously, and have only honored a handful of these requests over the years. However, in this case I am honored to provide one on GLMG General Contractors behalf – and specifically in regards to Hunter Greenlaw, Jr. as Landlord.

Mr. Greenlaw was the primary POC for the property that SimVentions occupied from 2006 till 2015 at Deep Run Office Park, 11903 Bowman Dr., in Fredericksburg, VA. When we first occupied the space, we moved in to about 6000 square feet, and worked with Hunter, GLMG, and their architects to have the space built out to our unique needs and desires. Over the years, as we continued to grow, they worked with us to occupy additional space in the building, so that, by the end of 2015, we were in 30,000+ square feet of the building, as well as, occupying 3000 square feet in an adjacent building.

When I think of Hunter and GLMG, three words come to mind: *Partnership*, *Integrity*, and *Quality*. *Partnership* – because that is how Hunter viewed SimVentions, as a partner, and not just as a renter. This was reflected in his willingness to 'sit down and talk' (which occurred about once a month), establish a relationship with us, and listen as we shared our needs, desire and business vision – and then he would share how they might be able to help (both when times looked tough, and, when times looked amazing). *Integrity* – because, when he told us something, we knew it was going to happen, and for the price and time frame he indicated. We could count on it - very important for a growing business! Whether it was fixing an issue with the building, lining up additional square footage to support our growth, or increasing parking for our visitors and employees. *Quality* – because, whatever they did, they did to a high level of quality and we always knew it would be done right and done well. I cannot recall a time that we had to have them come back a 2<sup>nd</sup>, 3<sup>rd</sup> or 4<sup>th</sup> time to 'get the job done right.'

If Hunter could have accommodated our growth needs (SimVentions now occupies 60,000 square feet), we would still be with them, and, if we could have found the space we needed at another location that he managed, then we would be there as well...that is how much I appreciate the value that he brings as a *partner* and not just a Landlord.

V/R,



Lawrence M. Root  
CEO  
SimVentions, Inc.